

STUDENTS ASSISTING BUSINESS

Internship Opportunity

Pricing Coordinator internship (SAB 2021-5)

Company: Odyssey Logistics

Timeframe: Start Immediately

Stipend: \$20/hour, maximum 50 hours

Available to: juniors and seniors in the Milgard School of Business

Priority application date: Friday, November 12 at 5 pm

Interested? Email your resume and a letter of interest to semert@uw.edu; tkuljam@uw.edu



ABOUT ODYSSEY LOGISTICS

Organizations with diverse and complex transportation needs rely on Odyssey's innovative technologies to deliver thorough, high-value logistics strategies. Our clients benefit from expert tailored solutions across multiple transportation modes, backed by the power of our freight network exceeding \$3B globally.

At Odyssey Logistics, we have assembled a diverse [portfolio of solutions](#) that we make available to our clients in multiple ways.

Website: <https://www.odysseylogistics.com/>

PRICING COORDINATOR INTERN

Job Overview: Responsible for requests for the solutions teams including but not limited to buy rate entry, issuing quotations, monitoring profitability and compliance. Solutions services sales, new opportunities and existing client base and can include multimodal transportation. This role will gain knowledge in NVOCC services and FMC regulations.

Reports to: Saori Takayoshi, Vice President

TO APPLY

All work will be done on a project basis upon hire for a total of 50 hours per quarter at \$20/hour (stipend). Priority will be given to applications received by November 12, 2021 at 5:00 PM. To apply, email your resume and a letter of interest to semert@uw.edu and/or tkuljam@uw.edu

JOB RESPONSIBILITIES

(Management may amend or assign duties and responsibilities to this job at any time)

- Works in coordination with solutions groups and maintain carrier contract knowledge.
- Monitors reports specific to Solutions and operational departments the group supports.
- Issues quotations to quotes to customer service representatives, sales or client direct as needed.
- Monitor a shared email account for the Solutions group
- References additional sources of information which is not limited to Fuel Surcharges, Bunker Surcharges, Cartage Rates, and other sources as appropriate.
- Supports and actively complies with the security duties and responsibilities described in the C-TPAT Security Program and IACSSP document which was received and signed.
- All other duties as assigned.

DESIRED SKILLS AND EXPERIENCE

(The following are representative of the education, experience, knowledge, skills or ability required for this position)

- To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.
- Ability to meet deadlines.
- Ability to own a project while accepting guidance and direction.

Education/Experience

- Be pursuing a bachelor's degree in the Milgard School of Business, UW Tacoma;
- Must possess excellent negotiation, oral and written communication skills
- Employee must have basic user knowledge of computer programs such as Word, Excel, and Outlook
- Employee must have or achieve through on-the-job training:
 - Ocean industry information
 - Carrier selection (ocean, air and domestic), container specifications
 - Knowledge to identify specialized cargo (hazardous, OOG, overweight)
 - INCO terms, NVOCC/OTI terminology and methods
 - Trade related legalization, other governmental agency requirements as it relates to charges/cost
 - World Geography

Math Ability

Mathematical ability including multiple computations to arrive at pricing which meets percentage profit targets. Appropriately compute cost/pricing factors based on customer product, mode of transport, fees, and handling. Appropriately add and compute fees, time zone and schedule computations. Perform weight and measure conversions as well as financial conversions.

Additional

This job description provides a general overview of the expectations and basic duties of the job and is not a comprehensive list of all duties and responsibilities. The company will assign additional duties and tasks that it deems necessary to meet the requirements of the position. To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed above are representative of the knowledge, skill and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.